



👤 24 years  
📍 Chişinău

**Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>**

## Truck Dispatcher

### About me

- Any type of calls. Hot/Cold, reasoning frustrated/mad drivers was part of the job.
- Strong PC skills (from building machines to using them)
- Eager to learn, love challenges, and i mean to fix them, not to create them out of thin air.
- Enthusiastic.
- Strong C1 in English.
- Easy going + friendly.
- Cool, calm and collected. No heart. Strong mentally.
- Any criticism is welcome.

### TOP Skills

- **Management of Stress** · 2 years
- **Multitasking** · 1 year
- **Team Management** · 1 year
- **Teamwork** · 1 year
- **Cold Calling Sales** · 6 months
- **Communication Skills** · 3 months

### Work experience

#### ELD Support + Supervisor

*January 2023 - Present · 1 year 11 months*

- Hot calls, in regards of ELD issues with drivers in Russian and English languages.
- Fixing any ELD issues that occur and making sure they do not disturb twice so the drivers can focus on their job.
- Making sure their logs are good-to-go and are violations free for the inspections.
- Sometimes overtaking dispatch's job after hours.
- Efficient small team management + supervising.

Skills: Teamwork, Management of Stress, Team Management, Multitasking

### Languages

- **Romanian** · Communication
- **Russian** · Fluent
- **English** · Fluent

### Skills

- Gettin the job done.

#### Customer Support & Sales Agent · Gratificator

*June 2023 - August 2023 · 3 months*

- cold & hot calls
- was good at helping customers of the agents that were absent
- resolved issues even of the most troublesome customers
- good conversion rate (22%+)

Skills: Communication Skills, Management of Stress

#### Sales Manager · NDA

*January 2023 - June 2023 · 6 months*

- cold & hot calls
- conversion rate above 17%

Skills: Cold Calling Sales, Management of Stress

## **Desired industry**

- Logistics / Transport

## **Education: Secondary**

**Liceul Teoretic „Vasile Lupu"**

*Graduated in: 2018*

**Liceul Teoretic „Mihai Greucă"**

*Graduated in: 2016*